



PROJECT PROPOSALS FOR SMART CITY PROJECT DEVELOPMENT FUNDING

Indonesian or U.S. public or private sector stakeholders may submit concept papers for USTDA grant funding to support smart city project implementation. See guidelines below.

Contact Tuatara Group for more information. Email team@tuataragroup.com

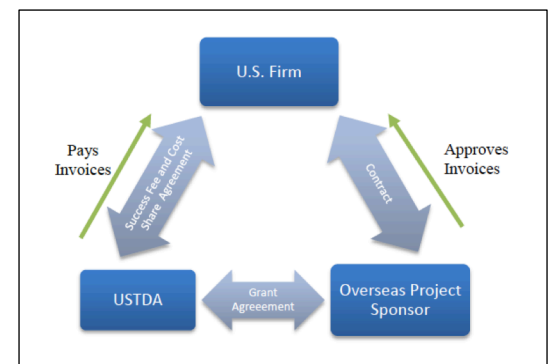
Identifying Smart City Project Opportunities for USTDA Grant Funding in Indonesia

The U.S. Trade and Development Agency (USTDA) has selected the Tuatara Group to implement a Definitional Mission (DM) to identify, evaluate and recommend smart city projects in Indonesia that could benefit from USTDA project development funding. USTDA grants support feasibility studies or technical assistance to enable a project to move forward to implementation. USTDA does not fund equipment or services for project implementation.

The Tuatara team will be in Indonesia September 25 – October 3, 2017 to meet with smart city stakeholders about potential projects.

Project Selection Process:

Short Listing of Projects - After review of concept papers and in-country meetings, the Tuatara team will recommend a short list of projects to USTDA.



The above graphic outlines the relationship of the entities involved in a USTDA project, the key documents, and the invoicing process.

Full Proposal – The Tuatara team will guide the shortlisted project sponsors (typically a public or private sector stakeholder), and the U.S. company if one is involved, in the preparation of a detailed project proposal for final USTDA review and selection. To gain a better understanding of USTDA proposal guidelines, visit the USTDA website: [USTDA Proposal Guidelines](#).

Projects Selected - Once the final scope for the feasibility study or technical assistance is confirmed by both the selected project sponsor and USTDA, USTDA will provide a grant to the Indonesian project sponsor to fund the proposed feasibility study or technical assistance. The study or technical assistance will be performed by a U.S. company either selected through a competitive bid or sole source process by the project sponsor. *The Tuatara team will not perform the recommended studies or assistance.*

About the U.S. Trade and Development Agency

USTDA is an independent U.S. Government Agency that provides grant funding to overseas project sponsors for the planning of projects that support the development of modern infrastructure and an open trading system. The hallmark of USTDA development assistance has always involved building partnerships between U.S. companies and overseas partners. Visit www.ustda.gov for more information.

Smart City Project Concept Proposal Guidelines

Indonesian private or public sector entities (project sponsors) or U.S. companies working with a Indonesian entity may submit project concept proposals for a USTDA grant to fund feasibility studies or technical assistance to support smart city projects in Indonesia. Contact the Tuatara Group with questions about the project selection process.

Format: The project concept proposal must be no more than four pages (11 pt or larger font) and must describe the proposed study and/or technical assistance to support the smart city project by including the following information:

- **Name and Description of Project Sponsor:** Describe the Indonesian entity, such as a municipality, a state owned company, or a private sector firm that will implement the project.
- **Project Description:** Briefly describe the proposed smart city project. The project must be related to smart city infrastructure solutions such as intelligent transportation; smart utilities (energy, water and waste management); emergency management and resiliency, and/or e-citizen services. Confirm that the project will use commercially viable technology.
- **Project Development Request:** Describe the purpose of the proposed feasibility study or technical assistance and why it is needed to advance the project to implementation.
- **U.S. Export Potential:** Describe the potential opportunity and need for U.S. goods and services in the final project. Please include as much information as possible, including types of goods, services, names of suppliers, and anticipated value of U.S. exports.
- **Financing plan:** Describe the potential and likely sources of financing for project implementation.
- **Project Impact:** Describe the potential environmental, social, and economic impact of the project.
- **Point of Contact:** Please identify a contact person and provide complete contact information for both the project sponsor and any organization acting on their behalf or submitting a proposal. It must be evident that the identified project sponsor is aware of and supports this project and request for funding.

Tuatara Group is an engineering, financing, trade promotion, and project development advisory firm with capabilities to take a project from conceptualization to financial close and implementation. Tuatara has work experience in over 50 countries and in a diverse array of infrastructure sectors, including energy, water and sanitation, information and communications technology, transportation and financial services.

The company works with U.S. and emerging market public and private sector clients to provide tangible solutions for the development of strategic infrastructure projects. The team has extensive experience and close working relationships with U.S. Government, international and private financial institutions, technology suppliers and project developers. Visit their website at: www.tuataragroup.com

Tuatara Group Contacts

Please contact the team with questions or to discuss your project idea.

Doug Shuster – Partner, Project Manager Tel: +1.703.870.7164

John Rezaiyan – Partner, Technical Expert Tel: +1.443.546.5781

Pamela Peseux – Partner, U.S. Industry Outreach Tel: +1.301.776.6509

Moiz Kapadia – Project Analyst

Email the team at: team@tuataragroup.com