



**TUATARA GROUP**

**USTDA Turkey Smart Cities Briefing**  
**October 12, 2016**

**Presented by: Tuatara Group, Smart Cities Council, and Novusens**

## Planning for Smart Cities

Dr. Mani Vadari – Smart Cities Council

# What is a Smart City?

**Forrester Research** emphasizes the use of computing to monitor infrastructure and improve services: *“The use of smart computing technologies to make the critical infrastructure components and services of a city ... more intelligent, interconnected and efficient.”*

**U.S. Office of Scientific and Technical Information** also stresses infrastructure: *“A city that monitors and integrates conditions of all of its critical infrastructures – can better optimize its resources, plan its preventive maintenance activities, and monitor security aspects while maximizing services to its citizens.”*

**The Smart Cities Council:** *“A city that uses information and communications technology (ICT) to enhance its livability, workability and sustainability.”*

# How are Cities our Greatest Opportunity?

- ☐ 75% of GDP

- ☐ Access to jobs

- ☐ Innovation hubs

- ☐ Tokyo world's 15th largest economy, ahead of India and Mexico

- ☐ Mobility and mass transit

- ☐ International travel hubs

- ☐ Industrial and commercial hubs

- ☐ Culture and entertainment

- ☐ “The most significant shift in the earth’s economic center of gravity in history.” McKinsey & Company

# Why are Cities our Greatest Challenge?

- ☐ 54% of world population already lives in cities

- ☐ 5 million people move to cities every month

- ☐ 70% of carbon emissions

- ☐ Growing pollution

- ☐ Increasing congestion

- ☐ New York loses \$13 billion per year to traffic congestion

- ☐ Aging infrastructure

- ☐ Falling budgets

- ☐ Vulnerable to climate change

- ☐ Energy & water shortages

# Smart City Responsibilities



Built Environment



Energy



Telecommunications



Transportation



Water and Wastewater



Health and Human Services



Public Safety



Payments and Finance



Waste Management

# Traditional Cities vs. Smart Cities (1/2)

	Traditional City	Smart City
<b>Planning</b>	<ul style="list-style-type: none"><li>▪ Ad hoc and siloed</li><li>▪ Cost savings aren't realized</li><li>▪ Limited potential for investment scalability</li></ul>	<ul style="list-style-type: none"><li>▪ Coordinated and holistic</li><li>▪ Resources are shared</li><li>▪ Cost savings are fully realized</li><li>▪ Investments are scalable</li><li>▪ Improved city planning and forecasting</li></ul>
<b>Infrastructure</b>	<ul style="list-style-type: none"><li>▪ Runs inefficiently</li><li>▪ Costs more money and resources to run</li></ul>	<ul style="list-style-type: none"><li>▪ Optimized with cutting-edge technology</li><li>▪ Saves money and resources</li><li>▪ Improved service-level agreements</li></ul>
<b>System operators</b>	<ul style="list-style-type: none"><li>▪ Guess at infrastructure conditions</li><li>▪ React to problems</li><li>▪ Can't deploy resources efficiently to address problems</li></ul>	<ul style="list-style-type: none"><li>▪ Enjoy real-time reporting on infrastructure conditions</li><li>▪ Predict and prevent problems</li><li>▪ Deploy resources more efficiently</li><li>▪ Automate maintenance</li><li>▪ Save money</li></ul>

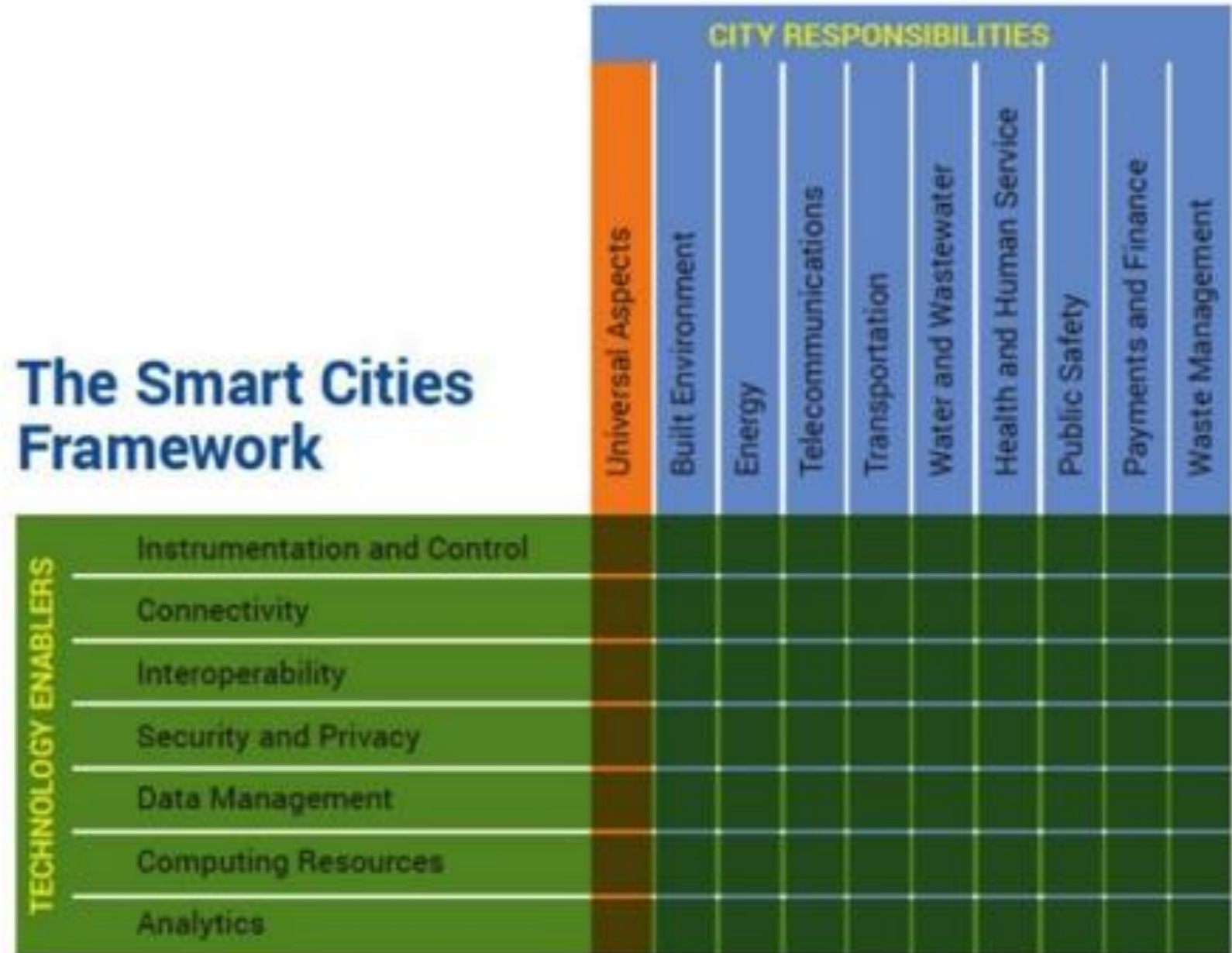
# Traditional Cities vs. Smart Cities (2/2)

	Traditional City	Smart City
ICT investments	<ul style="list-style-type: none"><li>▪ Piecemeal and siloed</li><li>▪ Deliver suboptimal benefit</li><li>▪ Don't realize economies of scale</li></ul>	<ul style="list-style-type: none"><li>▪ Centrally planned</li><li>▪ Deployed across city departments and projects</li><li>▪ Deliver optimal benefit</li><li>▪ Provide maximum value and savings</li></ul>
Citizen engagement	<ul style="list-style-type: none"><li>▪ Limited, scattered online connection to citizens</li><li>▪ Citizens can't make optimal use of city services (or easily find them)</li></ul>	<ul style="list-style-type: none"><li>▪ Complete and singular online presence</li><li>▪ Citizens can easily find and use services</li><li>▪ Citizens can participate in smart city initiatives</li><li>▪ Two-way communications between government and people</li><li>▪ Specialized services focused on the individual citizen</li><li>▪ Citizens can both contribute to and access real-time intelligent city data</li></ul>
Sharing data	<ul style="list-style-type: none"><li>▪ Departments and functions are siloed</li><li>▪ Departments rarely share data and collaborate on initiatives</li></ul>	<ul style="list-style-type: none"><li>▪ Departments and functions are integrated and/or shared</li><li>▪ Data is shared between departments and better correlated with other data services</li><li>▪ Results are improved</li><li>▪ Costs are cut</li></ul>



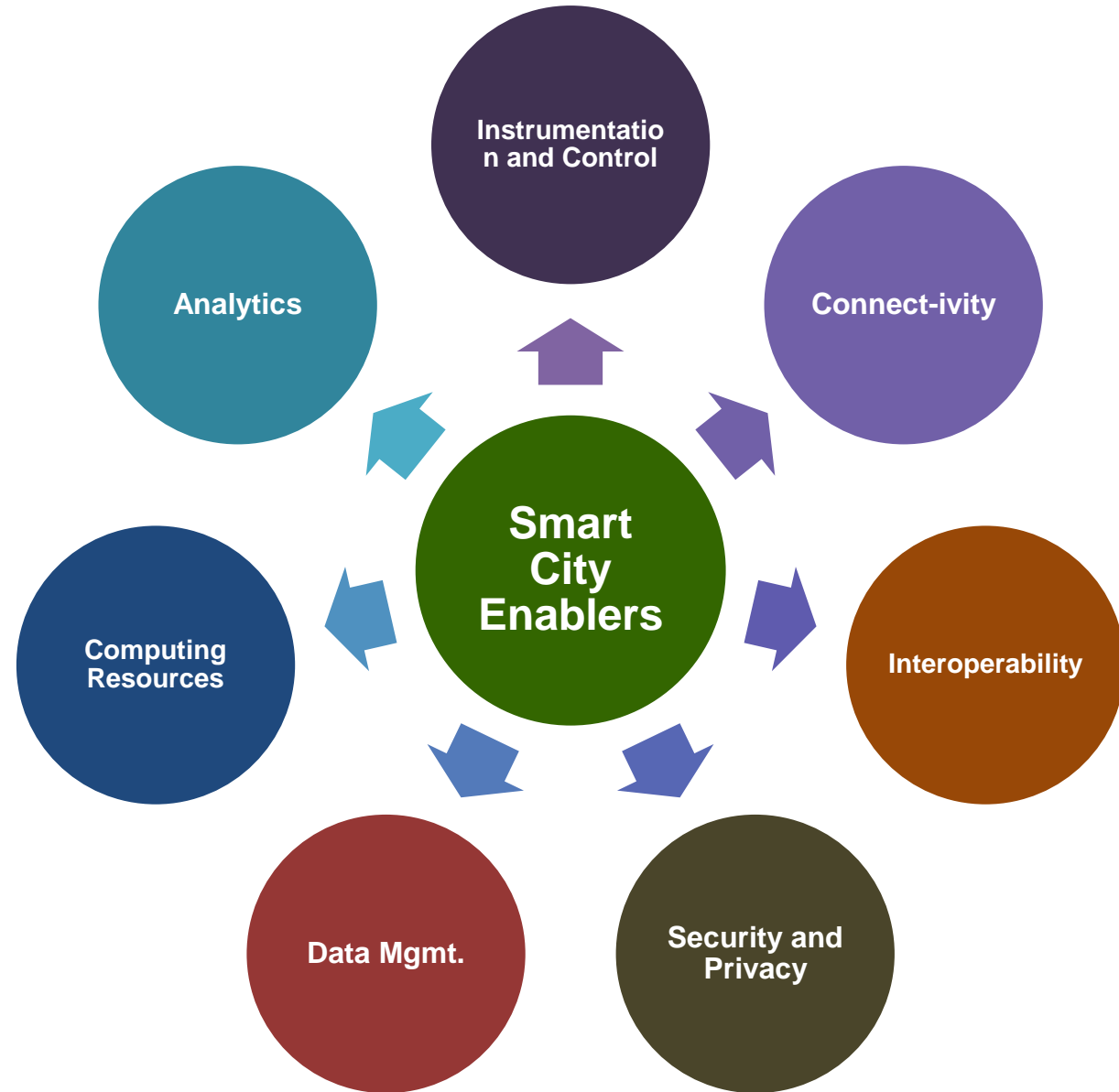
# The Smart City Framework

## The Smart Cities Framework



© 2015 SMART CITIES COUNCIL

# Smart City Enablers



# What are Smart City Universal Principles/Targets? (1/2)

Technology Enabler	Universal Targets
<b>Instrumentation and Control</b>	1. Implement optimal instrumentation
<b>Connectivity</b>	2. Connect devices with citywide, multi-service communications
<b>Interoperability</b>	3. Adhere to open standards 4. Use open integration architectures and loosely coupled interfaces 5. Prioritize use of legacy investments
<b>Security &amp; Privacy</b>	6. Publish privacy rules 7. Create a security framework 8. Implement cybersecurity

# What are Smart City Universal Principles/Targets? (2/2)

Technology Enabler	Universal Targets
Data Management	9. Create a citywide data management, transparency and sharing policy
Computing Resources	10. Consider a cloud computing framework 11. Use an open innovation platform 12. Have access to a central GIS 13. Have access to comprehensive network and device management
Analytics	14. Achieve full situational awareness 15. Achieve operational optimization 16. Achieve asset optimization 17. Pursue predictive analytics

# What are the Barriers to Smart Cities?

## Complexity

- Multiple departments, stakeholders, processes

## Leadership

- Elected official/business leader needed to champion smart city vision

## Finance

- Shrinking tax revenues, budget cuts, austerity measures

## Business

- Integrated services across departments, single citizen portal

## Technology

- Public-private partnerships in infusing ICT

# What is the need for a Smart City Roadmap?

- ☐ The path to a smart city is a long one.

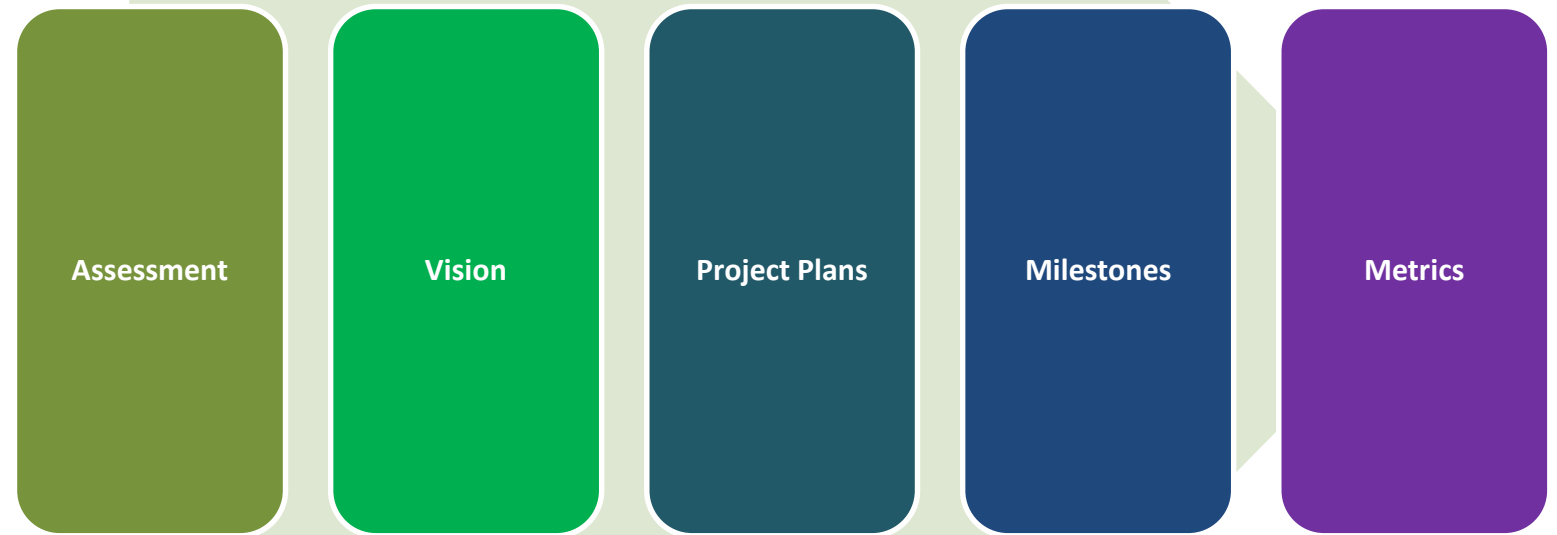
- ☐ Can take 5, 10, even 15 years to make smart technologies pervasive.



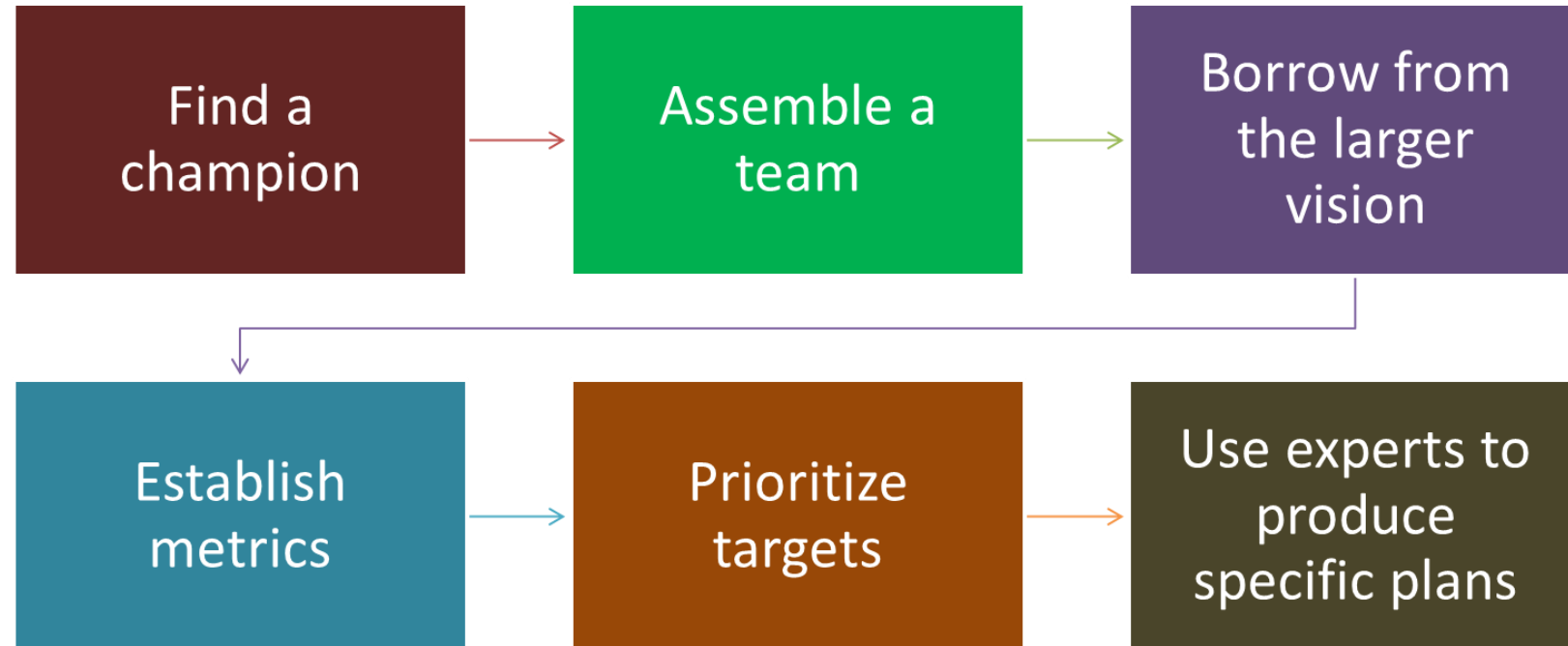
- ☐ Essential to have a clear, consensus goal to motivate citizens.

- ☐ Need clear targets to guide the course corrections that will be needed along the way.

# What are the Key Elements of a Smart City Roadmap?

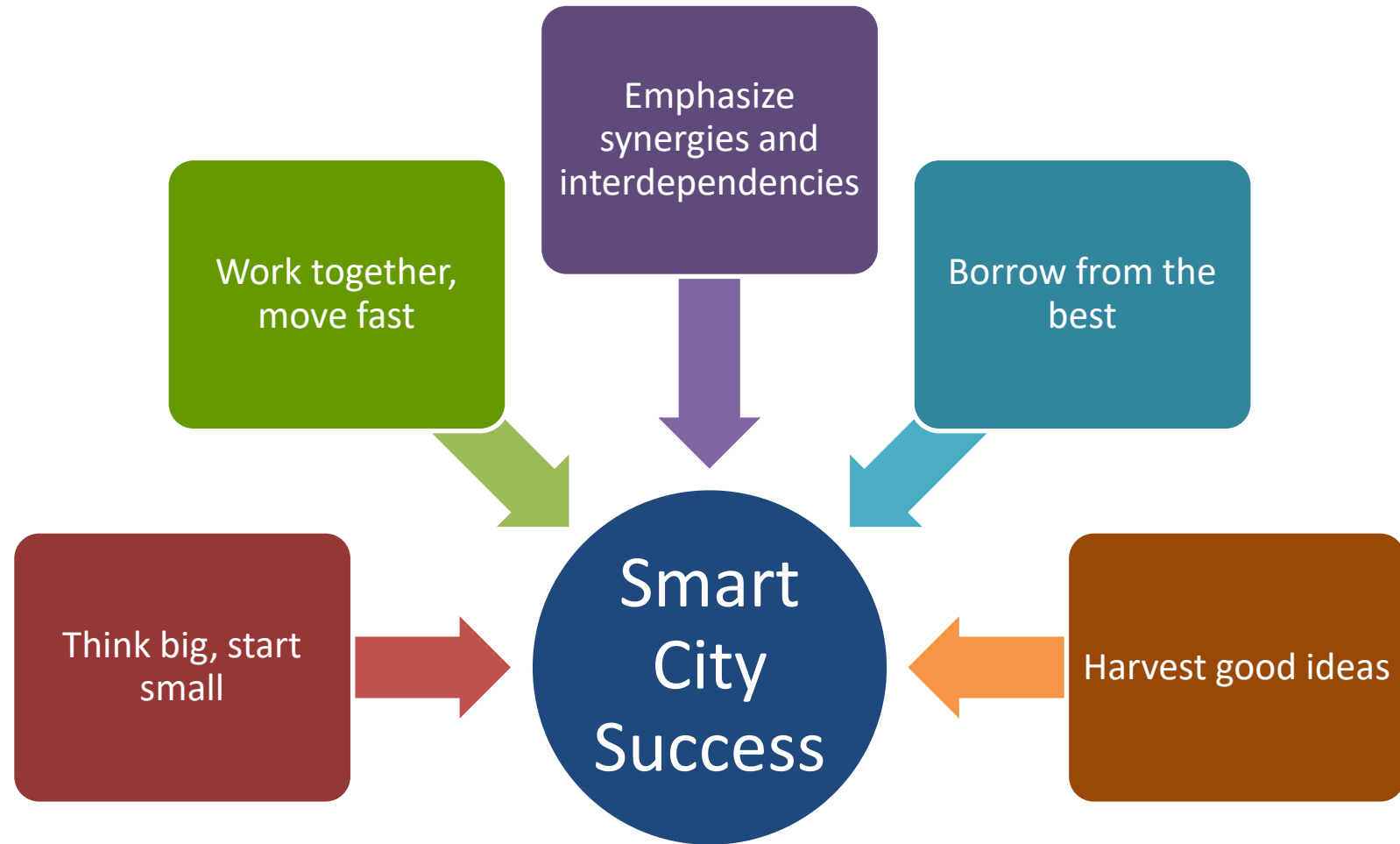


# What is the Process for Realizing Smart Cities?





# What are some Smart City Success Strategies?



# How Cities Benefit from Technology Enablers?

- ❑ Smart policing
  - 20-30% drop in crime
- ❑ Smart traffic
  - 20% drop in congestion
  - Predictable transportation
- ❑ Smart water
  - 30% drop in lost water
- ❑ Digital government
  - Spend less to make citizens happier, employees more efficient

- ❑ Smart buildings
  - 10-20% drop in energy use
- ❑ Smart grid
  - Renewables and resiliency
  - Distributed Generation
- ❑ Smart payments
  - Spend less while more inclusive of the poor and unbanked
- ❑ Open Data and hackathons
  - Citizens and entrepreneurs invent improvements

# What are the Benefits of Realizing Universal Targets?



- ❑ *Enhanced livability-*  
better quality of life for  
city residents



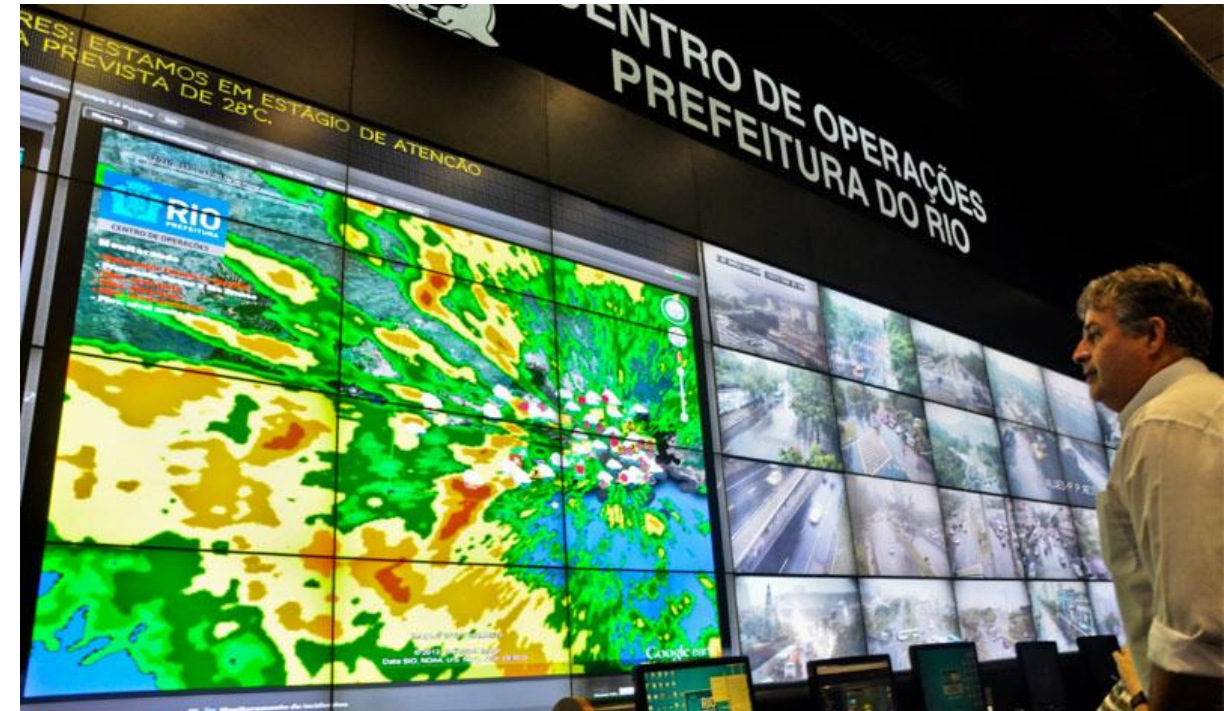
- ❑ *Enhanced workability-*  
job opportunities,  
economic growth



- ❑ *Enhanced sustainability-*  
careful use of natural  
and economic resources



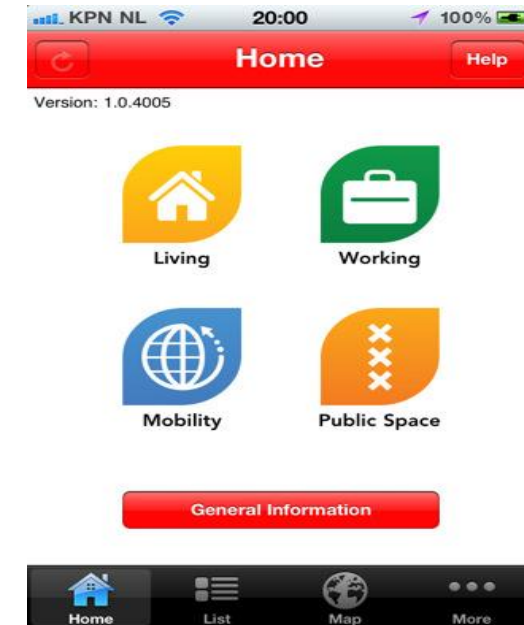
# Smart City Global Case Study: Rio de Janeiro, Brazil



- ❑ Established 'center of operations' to better anticipate and respond to incidents
- ❑ Center integrates and houses officials from 30 city agencies
- ❑ Setup weather forecasting and hydrological modeling system for 48-hr advance rain prediction

- ❑ Citizen's Portal-Citizens play an active role in operations via Facebook, Twitter, Instagram, and YouTube
- ❑ Better traffic management, emergency response
- ❑ Data analytics and citizen-city collaboration

# Smart City Global Case Study: Amsterdam, Netherlands



- ❑ Started in 2009, focus is reducing CO2 emissions by saving energy
- ❑ Sustainable Mobility: Easy access to electric battery chargers in city
- ❑ Sustainable Living: Residents cooperatively own windmill park for energy

- ❑ Sustainable Working: Drop-in offices within 5 minutes biking creating flexibility and reducing car-traffic
- ❑ Sustainable Public Space: Integration of energy management, solar panels, water management, rubbish disposal





## *Amsterdam, Netherlands – City-Wide Broadband Access*

- ❑ Amsterdam has worked with Cisco and other companies to achieve broadband access throughout the city.
- ❑ As a result, it has a wide-open marketplace for innovative services and economic growth, as well as fast track for smarter and cheaper delivery of healthcare, education and other public services.

## *Florida's Sun Life Stadium – Use of Data Analytics*

- ❑ Real time data from stadium point-of-sale systems, turnstile scans at gates, weather feeds, etc. fed to stadium's command center
- ❑ Data integrated with business rules and intelligent controls for optimized operations and traffic flow – resulting in reduced long lines





## *Long Beach, California Water Department – Achieves Operational Optimization*

- ❑ Long Beach Water operators have a complete picture of the city's water system processes in real-time.
- ❑ System consists of 30,000 different data points; effectively monitors and manages more than 90 remote telemetry units, using visualization software



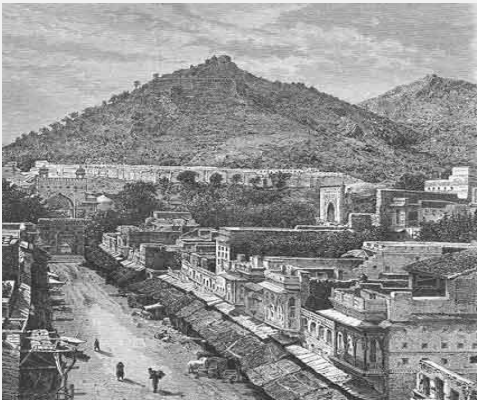
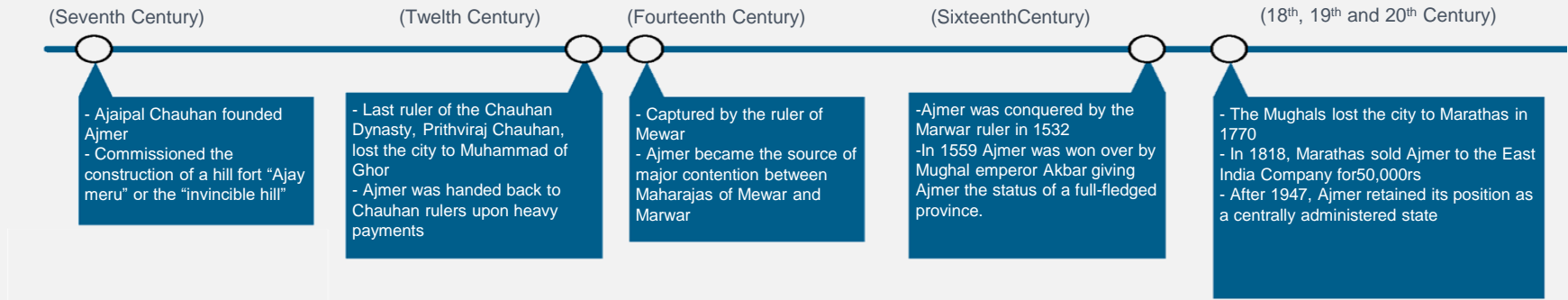


USTDA Smart Cities Case Studies  
Pam Peseux – Tuatara Group  
Doug Shuster – Tuatara Group  
Yaprak Cakilcioglu – US Commercial Service

**AJMER**

# City Overview

## History



## Heritage/ City Features

Natural Heritage  
Lakes

Built Heritage

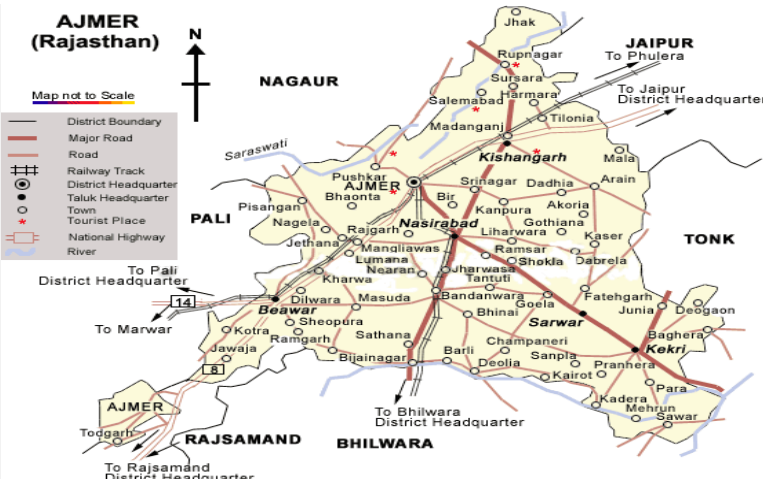


## Context/Connectivity

**Air**  
The nearest airport to arrive at Ajmer is Jaipur, at a distance of 138 kms. (86 miles).

**Road**  
A dense network of bus service operates from Ajmer to key destinations around.

**Rail**  
Ajmer is connected to Delhi, Agra, Jaipur, Ahmedabad, Udaipur, Abu Road and Jodhpur by regular trains.



# Smart City Challenges and Opportunities



## Storm water drainage

Encroachment leads to pollution and choking of the drains and often leads to change in the course of the drain which affects the inflow into the lake.



## Water supply

Water supply system as a whole is not adequate. The poor and deficient system leads to poor level of supply despite good production. No metering



## Housing and Infrastructure

Haphazard growth in the city clearly shows lack of implementation of development controls. New multi-story buildings are being constructed in the inner city area further adding to the congestion of the inner city



## Traffic and Transportation

Central city traffic is congested but generally free of congestion. Excellent connectivity – road, rail, airport.



## Wastewater

Sewage treatment well developed but poor conveyance. Private septic systems need to be eliminated.



## Solid Waste Management

The city of Ajmer lacks a planned solid waste management system, or at least the implementation of such a system. High Priority.



Consultative Workshops Ajmer



## **Vision**

### **AJMER: A MELTING POT OF CULTURES AND CIVILIZATION VISION**

Develop Ajmer as a global religious and heritage destination offering high quality living to citizens using technology-based solutions

#### **Major Themes :**

Heritage, Art and Culture

Pilgrimage and Leisure

Pristine environment and ecofriendly living

World class infrastructure and public convenience

A hot spot for technology, innovation, and start-ups



## Recommended Smart City Solutions

### Urban Planning and Transportation

- Railway Station Transit Oriented Development
- Dargah non motorized mobility corridors
- Integrate Lake Anasagar with Eco-Corridors
- GIS and smart card bus system

### Water & Wastewater

- Remediate Lake Anasagar
- Water Metering and Revenue Collection
- GIS Based System Mapping
- SCADA
- Decentralized Wastewater Treatment

### Cross Sector

- Shared GIS, CIS, Billing
- Smart Controlled LED Street Lighting Pilot

### ICT, IOT, and eGovernance

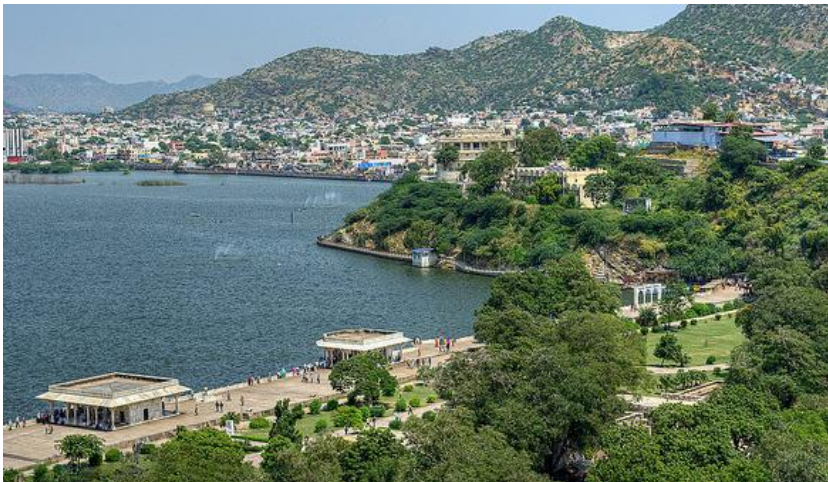
- Public WiFi Hotspots
- Improve ICT infrastructure
- Move to Data Center/Cloud with Control Center
- ICT enabled Tourism (apps and services)

### Energy

- Invest in distribution grid (e.g. SCADA, GIS, OMS)
- Solar PV Rooftop for government buildings
- Solar industrial park

### Solid Waste Management

- Integrated solid waste management with waste to energy, ICT enabled





# Recommended Smart City Solutions

## ENERGY GENERATION

Integrated Photovoltaic cells with canopies and building facades shall generate energy during the day and be connected to a Smart Grid

## TOURISM INFRASTRUCTURE

Infrastructure such as Hotels, Retail, Restaurants / Cafes and Public Toilets shall be developed along the lake

## NALA REVITALIZATION

Cleansing of existing nala by diverting all sewage lines directly to the local STP

## WASTE WATER MANAGEMENT

Reusing waste water for flushing, irrigation, and regeneration landscape shall reduce water demand using smart mechanical and natural filtration methods

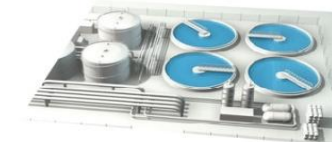


Pre Primary Primary Secondary

Treated Water disinfected physically by lagoons & micro filtration

## LOCAL DECENTRALISED SEWAGE TREATMENT PLANT

Connecting all drains from residential and commercial buildings directly to the local STP and treated water can later be reused for irrigation of public parks

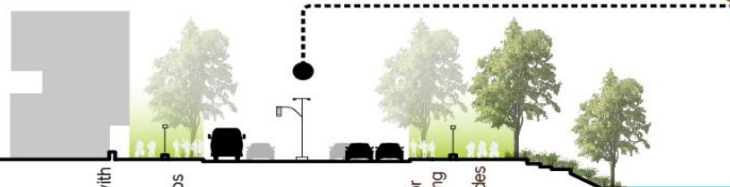


## SMART INTELLIGENT STREET LIGHTING

LED lighting, with energy savings, adding communications, enabling numerous smart applications including remote diagnostics and control. Provide a canopy network for all streetlights and connect all devices with a citywide, multi-service communications system

## EQUITABLE STREETS

**A People-First approach:** Smart Mobility supporting multi-mode transportation, promote walking and NMT infrastructure. Equipped with storm water infiltration pits, Smart Street Lamps and Shade



Public Edge to with amenities and facilities

Smart street lamps

Multi-Modal Transportation

Intelligent street signals

Dedicated space for walking and bicycling to promote use of non-motorised modes of transport



## SMART BUS STOPS

Enable commuter interactive interface for routes and bus tracking, easy access, informative displays and interactive apps.

## ECO-MOBILITY CORRIDOR

Public Promenade for walking, cycling and NMT infrastructure, parks and trails within open spaces with public art, programmatic spaces with haats and eating areas.



**Turkey**

## Istanbul Metropolitan Municipality

- The U.S. Trade & Development Agency (USTDA) has awarded a grant to the Istanbul Metropolitan Municipality (IMM), the administrative body responsible for the general management of Istanbul.
- The grant provides technical assistance to
  - improve city operations,
  - enhance crisis and disaster management
  - provide efficient and reliable public services for the citizens of Istanbul.
- The project will focus on:
  - procuring advanced IT solutions
  - developing a cloud-based environment capable of aggregating data from existing municipal databases.

## **With the help of the USTDA grant, Istanbul Metropolitan Municipality (IMM) seeks to:**

- Improve its operations through procuring enhanced IT solutions and developing a cloud based environment capable of aggregating data from existing municipal databases and information inputs.
- This Big Data infrastructure would allow the IMM to retrieve data from a variety of domains that would generate comprehensive analytics to support citizens and improve decision making and planning within the municipality.
- IMM seeks to integrate the data that currently exists in a number of unconnected systems and databases to improve municipal planning.

## **Geographic Information System (GIS) Geospatial Analytics**

IMM seeks to better utilize existing and planned GIS technology to reduce costs, improve city services, and support disaster and crisis awareness, management and mitigation.

## **Browse, Search and Discovery Portal System**

- IMM seeks to further develop an online portal to provide government and citizen access to the comprehensive data stored in the planned cloud based environment.

## **Disaster Management**

- IMM seeks to implement data collection and analysis tools that would enable first responders to efficiently communicate and respond to crisis situations that may arise in Istanbul.

## **Citizen 360**

- Due to the increased citizen engagement, IMM seeks to develop improved systems for understanding citizen needs and, in turn, developing additional citizen IT services. A Citizen 360 Initiative will enhance citizen digital interaction with municipal services.

## **Big Data**

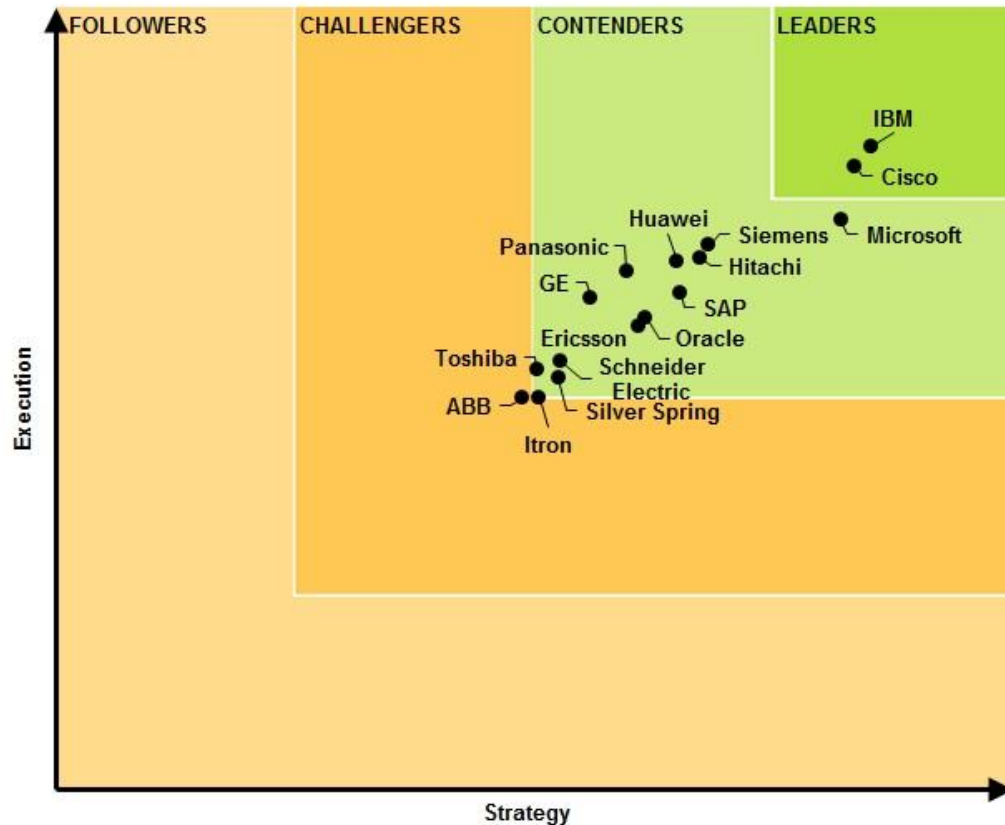
IMM seeks to combine and centralize systems and data bases that are not connected to each other into a Big Data pool.

- These data can come from sensors, satellite, social media, mobile communication systems, e-mails, radio frequency identification systems and present institutional applications. What other kinds of new data is needed will be found out.
- This system will be used in emergency planning and decision making process.

## Industry Trends and US Competitiveness

# Competitiveness of U.S. Smart City Firms

## Navigant Research Leaderboard Report: Smart City Suppliers



## Top 10 Vendors

1. IBM
2. Cisco
3. Microsoft
4. Siemens
5. Hitachi
6. Huawei
7. SAP
8. Panasonic
9. Oracle
10. Ericsson

## Smart Cities Projects and Initiatives in Turkey

Berrin Benli – Novusens



# Turkey Smart Cities Outlook

**USTDA Round Table Meeting**  
12<sup>th</sup> of October 2016  
Kivilcim  
TTGV



# INTRO



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# Mission

Depict Turkey's Smart City Road Map and Strategy Report



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# 1<sup>st</sup> Report on Smart Cities Assessment In Turkey



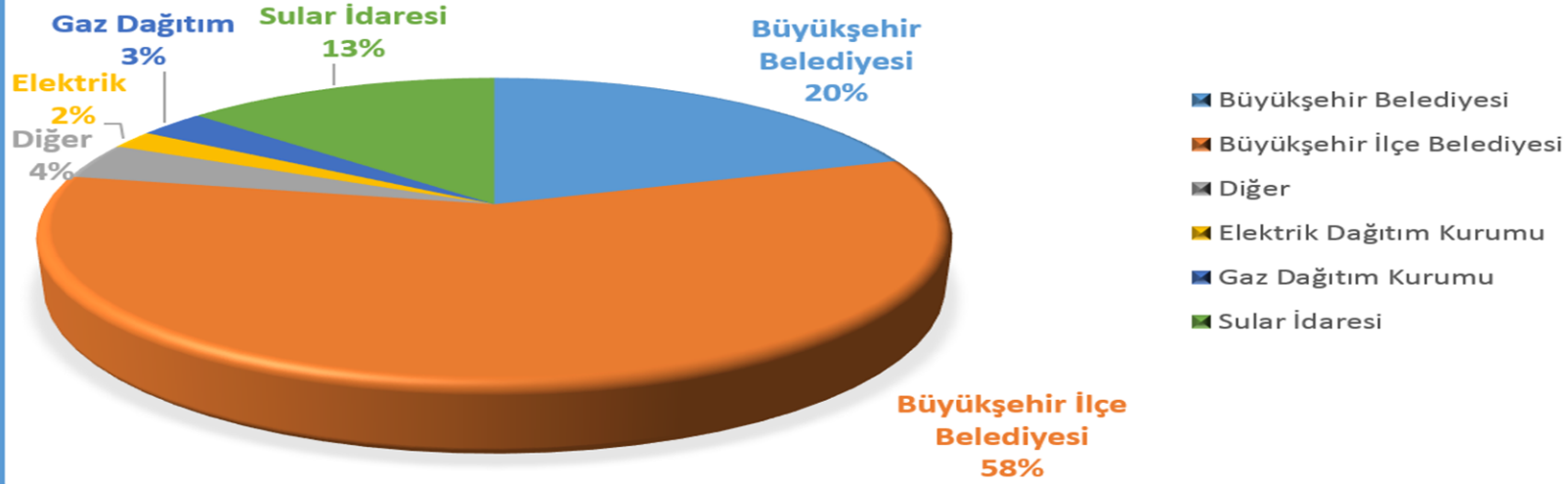
## PRESS LAUNCH EVENT, 1<sup>st</sup> of March 2016





## SCOPE

### Araştırmaya Katılan Kurumların Dağılımı



Covered

.Transportation

. Energy

. Water

Conducted between

June 2015 and January 2016.

Included 30 Metropolitan Municipalities and its subsidiaries (representing 77% of total population), energy and distribution organizations.

105 organizations participated in total.

## SMART CITY DEFINITION

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A city of the main center of economic and social growth. A Smart City consists of quantitative and human systems efficiently integrated to provide people with a sustainable future at high welfare level and participatory levels (*British Standards Institution BSI, 2014*).

A Smart City is where ICT is used to maintain inhabitability, interoperability and sustainability (*Smart City Council, 2015*).

The EU defines a Smart City as a place where conventional services and networks are used in a more productive manner so that residents and businesses may get more benefit, using digital and telecommunication technologies.

A Smart City is defined a city that is able to use the data from the smart devices connected to each other for measurement purposes for its real time or prospective decision processes.



## MAIN FINDINGS

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## FINANCIAL CAPABILITY

### Akıllı Şehir Uygulamalarında En Önemli Güçlükler



The most important challenge in smart city applications was reported as financial capability where 60% of the respondents indicated use of Municipality resources.

## LACK of COLLABORATION

### Akıllı Şehir Uygulamalarında En Önemli Güçlükler



It was also among the most important success factors for such applications.

Especially the collaboration among NGOs, universities and other municipalities were in need of improvement.

## INNOVATIVE APPROACHES

### Akıllı Şehir Uygulamalarında Kritik Başarı Faktörleri



Innovative approaches in smart city applications was reported to be the most important critical success factor for such applications.

The institutions need to follow technological developments in smart cities closely and internalize them in order to adapt them quickly to the needs of the city, while caring for change and innovation management.

## LACK of SKILLS and INFORMATION

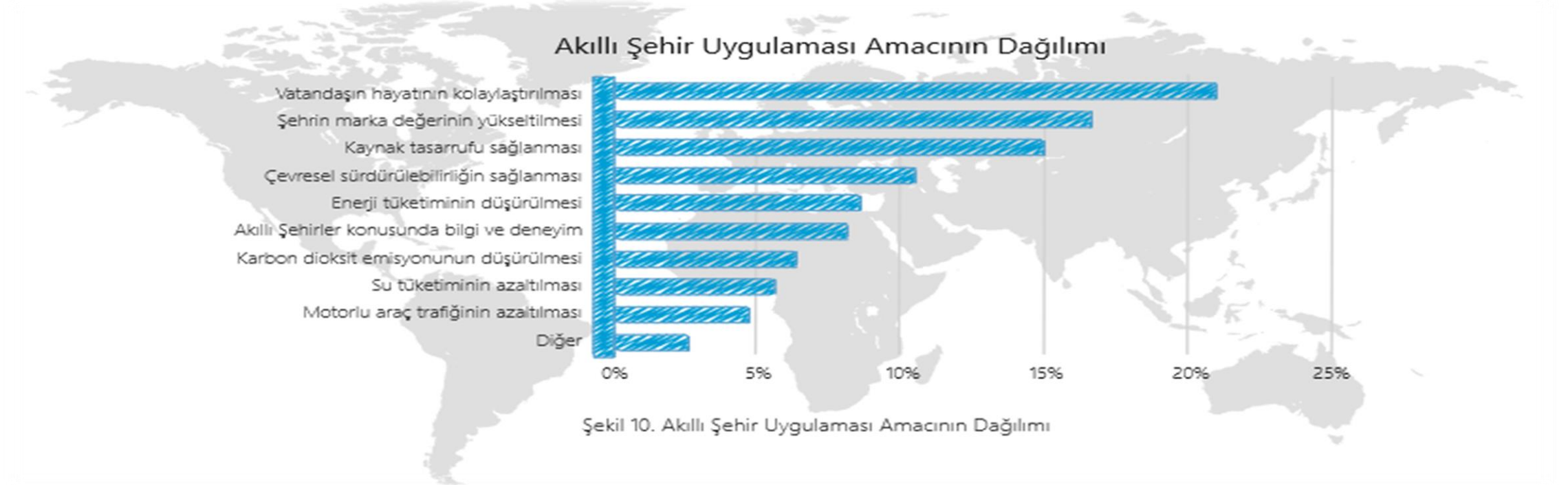
### Akıllı Şehir Uygulamalarında Kritik Başarı Faktörleri



Experience in ICT was another critical success factor for smart city applications.

Combined with lack of skills and information in smart cities, the importance of skilled human resources becomes evident.

## CITIZEN INCLUSION



The inclusion of citizens into smart city implementation processes is considered very important in realization of such projects.

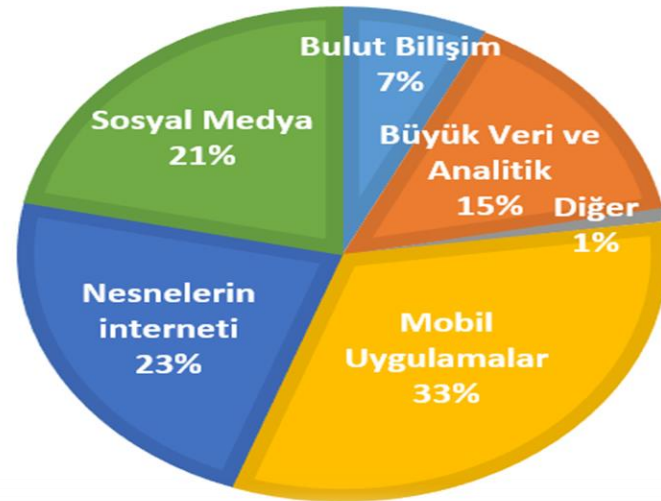
Meanwhile, the improvement of citizen's life and increase of living standards was reported as the top choice among smart city application objectives.



# CLOUD COMPUTING and BIG DATA ANALYTICS

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## Akıllı Uygulamalarda Kullanılan Teknoloji Öğeleri



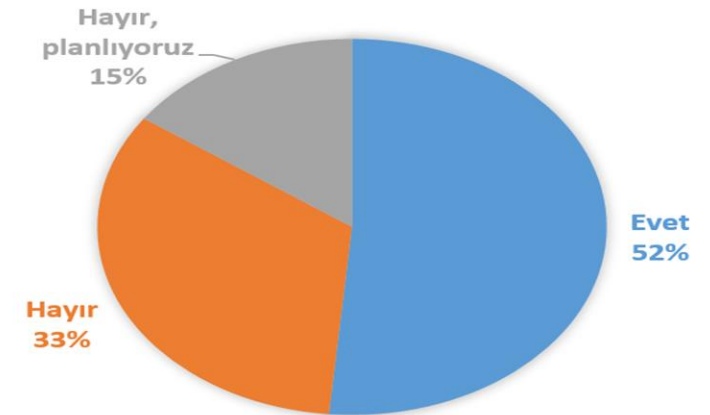
It was observed that the current smart city applications did not make use cloud technologies and big data analytics as much as one would expect especially compared to other technologies.

On the other hand, mobile applications are used widely.

# INFRASTRUCTURE for GIS



## Coğrafi Bilgi Sistemi kullanıyor musunuz?

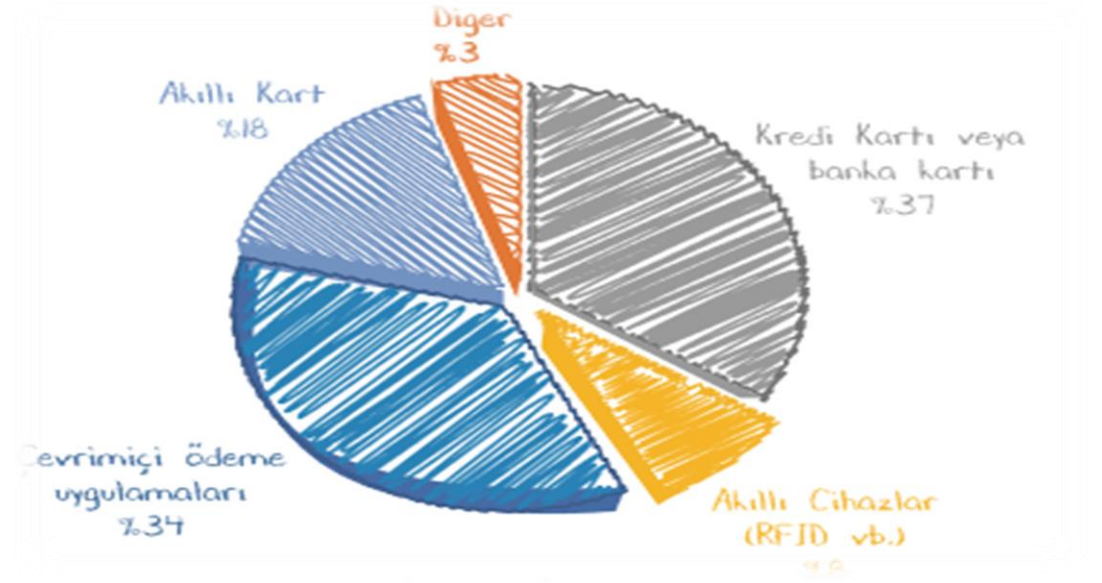


Infrastructure for Geographic Information Systems (GIS) was reported both as one of the most critical success factors and also one of the most important barriers for smart city applications.

## SMART CARD and DEVICES in PAYMENT

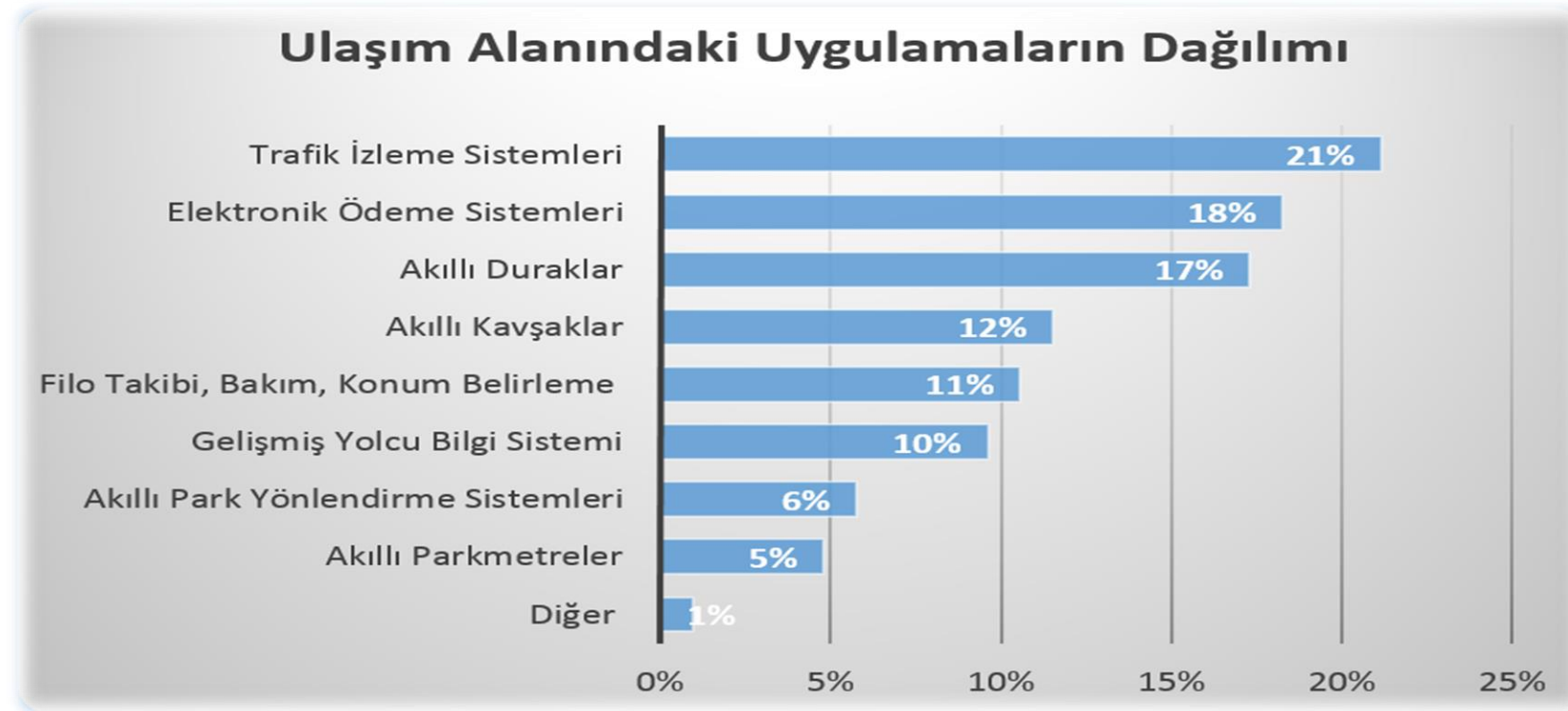


Akıllı kart ve cihaz uygulamaları ile ödemeler konusunda gidilecek yol var: katılımcıların %25'i kullanıyor



Smart cards and smart devices are used by a quarter of the respondents for payment purposes and the majority of such applications are in the area of transportation.

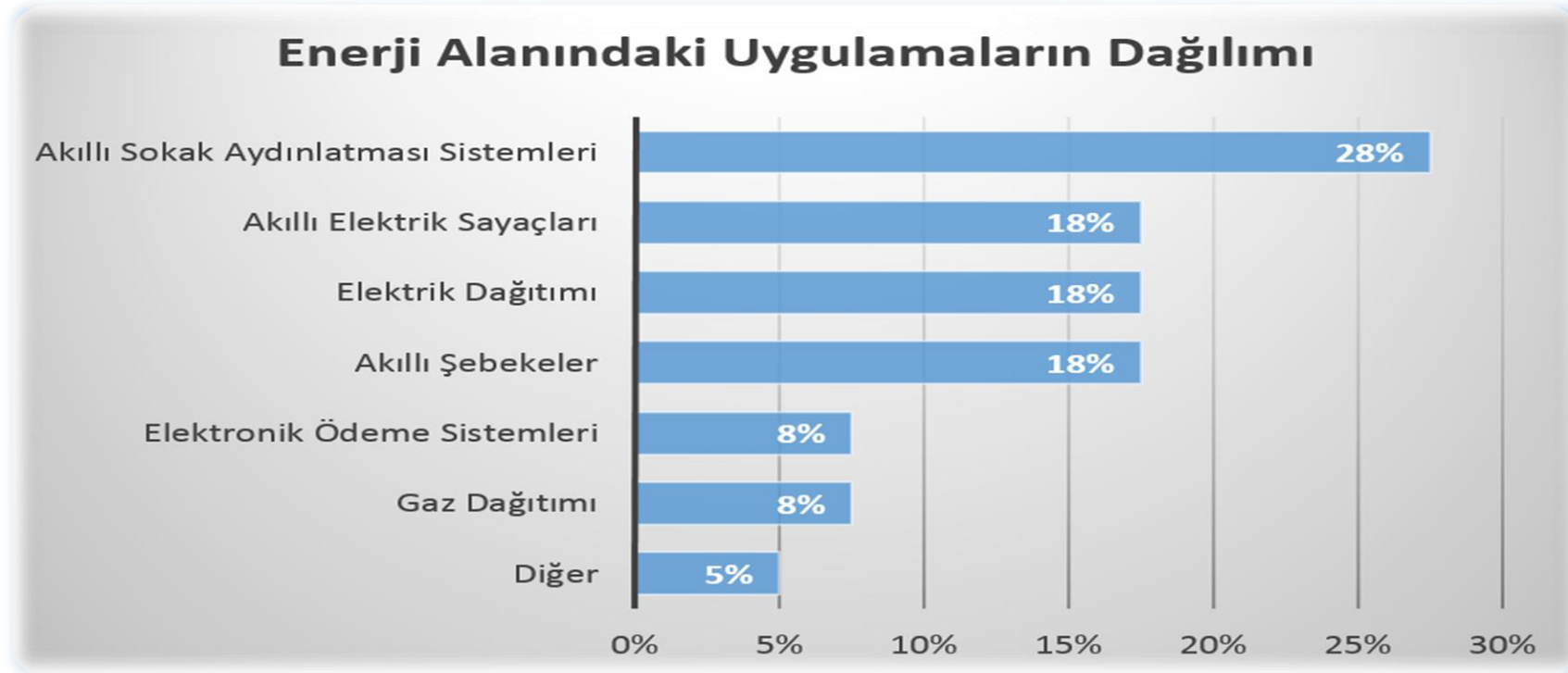
# MOST COMMON SMART APPLICATIONS TRANSPORTATION



The most common smart applications in transportation area are  
Traffic Monitoring Systems, Electronic Payment Systems and Smart Bus Stops.

# SMART APPLICATIONS in ENERGY

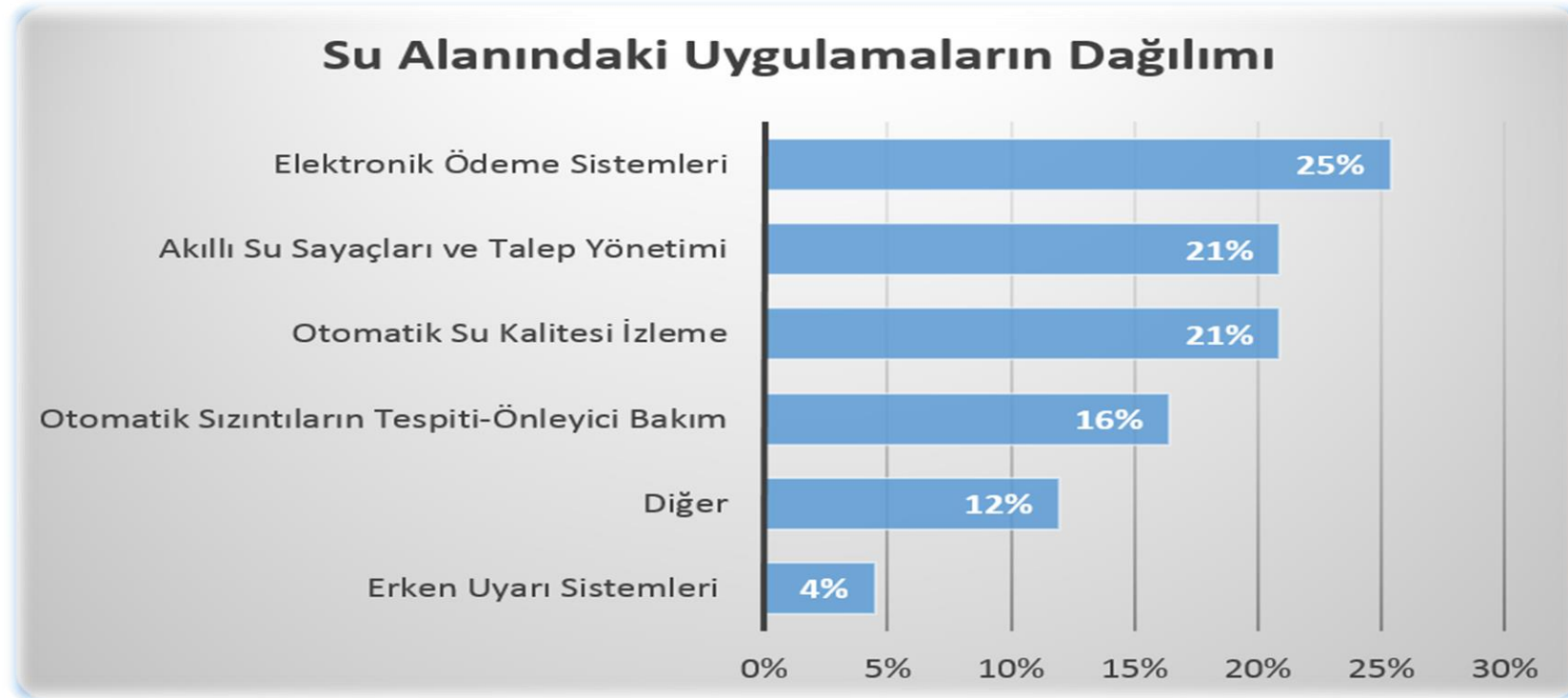
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Smart street lighting, electricity distribution, smart grids and smart electric meters are the commonly observed smart applications.

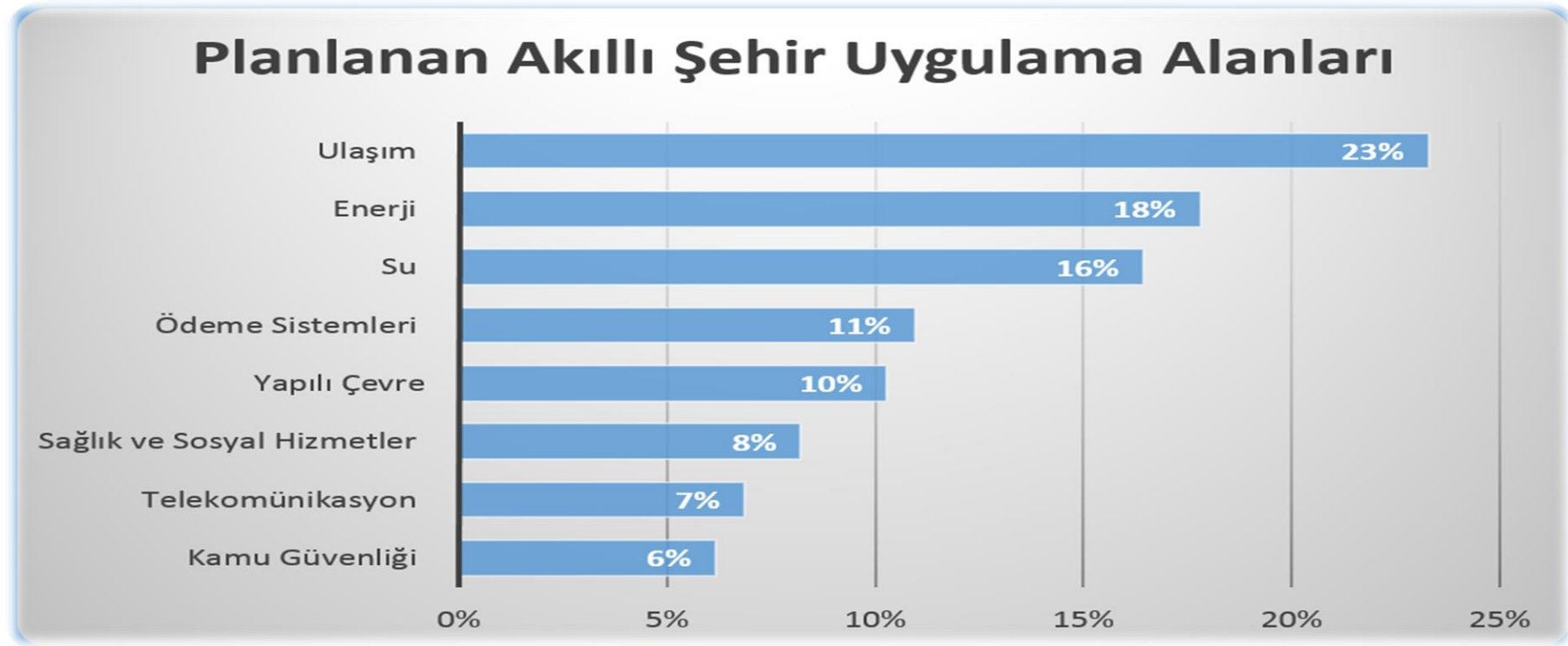


# SMART APPLICATIONS in WATER



Electronic payment systems is reported as the top smart application in the water area followed by smart water meters, and smart demand management.

## PLANNED APPLICATIONS



Every 2 metropolitan municipalities out of 3, plan smart applications in the transportation area, followed by energy and water.

Establishment of “**Smart City Coordination Mechanisms**” that

- . Bring into action a national mechanism that advises both the local administrations and organizations in respect of national strategies, urban transformation plans, current standards, collaboration, interoperability of systems, data exchange between organizations for smart cities
- . At province level coordinate smart city investment decisions, local strategies and implementations to regarding to harmonize such actions

***Increase the efficiency of investment decisions, reduce recurring investments and provide savings on resources.***



### Create a **Central Smart City Fund**

Ensure that the fund is used to encourage

- . The use of standards, proof of concept projects and meeting of various conditions.
- . The PPP models, multi-partner structures to increase collaboration and synergy



## POTENTIAL SOLUTIONS

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**Engage the citizens** in the decision making mechanisms of the city

through smart city platforms and ensure that they are part of the solution by means of citizen oriented environments aiming for innovation of products and services designed and developed by the users and manufacturers





### Open your Data to Public

Ensure that the respective organizations bring into service the already available public data in such a manner  
it is **machine readable**  
by other information systems as well as opening up  
other data sets which is believed to provide social benefits through structures such as  
Living labs, 'hackathon' etc...  
considering privacy concerns



## POTENTIAL SOLUTIONS

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### **Provide f-f or online trainings**

In order to overcome the lack of required skills and capacity for smart city projects, provide face to face and/or online trainings throughout the country and especially in developing regions on information and communication technologies and smart cities.



### **Examine successful smart city models**

Examine successful smart city models carried out in various regions of the world to develop implementation models for existing or new cities and prepare separate road maps for cities at of different scales.



## POTENTIAL SOLUTIONS

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### **Initiate collaboration efforts**

so that the successful smart city projects carried out in may be applied by other provinces, districts and organizations.



### **Validate concepts and application models**

by means of small scale implementations, and in case they are found to be successful, increase the scale and extend the scope.





## What's NEXT?

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As a follow-up of the first phase of the initiative,  
the 2<sup>nd</sup> phase of the initiative  
has been started to depict Turkey's Smart City Road Map and Strategy  
followed by a final report.



THANK YOU...





TUATARA GROUP

USTDA Turkey Smart Cities Briefing  
October 12, 2016

Presented by: Tuatara Group, Smart Cities Council, and Novusens

Teşekkür ederim!